AGH: AC 12/20/93

The Agent shall review from time to time THREE: investments held hereunder and shall make such sales purchases as it considers to be in the best interests of the Principal and in accordance with the investment policy last transmitted to it by the Principal and shall also make such sales or purchases as the Principal may direct in writing; PROVIDED, however, that the Agent shall not review any shares of MELLON BANK CORPORATION stock, but shall hold the same merely as custodian. The Agent shall furnish to the Principal a report on all investment transactions at such reasonable times as the Principal shall request. The Agent shall not be liable for any loss resulting from any action taken by it hereunder in good faith. The Agent is authorized to execute purchases and sales through its affiliated discount brokerage service so long as said service provides best execution, and the Agent shall pay the regular charges of said service as part of the administrative expenses of the account.

FOUR: Within the limitations of Article TEREE, the Agent may invest in any kind of property, real or personal, or part interest therein, located in the United States or abroad, including interest-bearing accounts in or certificates issued by its own banking department, shares of registered investment companies for which the Agent or an affiliate performs services for a fee, whether as custodian, transfer agent, investment

AGH: AC 12/20/93

advisor or otherwise, and securities underwritten by syndicates of which the Agent is a member but not purchased from the Agent, all statutory and other limitations as to the investment of funds, now or hereafter enacted or in force, being waived

FIVE: The Agent shall furnish to the Principal quarter-annual statements of income, principal and investments.

SIX: The Agent shall be entitled to receive annual compensation for its services hereunder in accordance with its schedule in effect when the services are performed, which compensation shall be charged wholly against income.

Ŋ.

SEVEN: This Agreement may be revoked in whole or in part by either the Principal or the Agent by written notice to the other, whereupon the securities and other property as to which said revocation extends shall be delivered to the Principal or as the Principal shall direct in writing.

<u>EIGHT</u>: All directions from the Principal to the Agent, including revocations, shall be in writing signed by the President of the Principal. The Principal shall keep the Agent

AGH:AC 12/20/93

advised of the persons holding such office, and the Agent is authorized to rely upon the last advice received.

WITNESS the due execution hereof the day and year aforesaid.

ALLEGHENY GENERAL HOSPITAL

By Alton A Servicent

ATTEST:

Mar. Secretary

MELLON BANK, N.

By

Vice President

Ellen E. Whiting

ATTEST:

Trust

SCHEDULE A

ALLEGHENY GENERAL HOSPITAL

DEPARTMENT OF RADIOLOGY ENDOWMENT CHAIR

\$150,000 CASH

ENDOMENTS AND TRUSTS INVESTMENT FUND

ENDOWING RESTRICTED INCOME ACCOUNT

	·	lon Agency No	. 40-139	→ 042-43c	
ACCT. NOS.: ASSET_7	7-200-742	5-510-00 INCOME		CRUED RECEIVA	ABLE 5-136-035
EQUITY	7-650-740	MEMO 1-799-02	20		
COMMENCEMENT DATE:	May 31	, 1951		· ·	
	funds held he it is under accoun		a permanen reed that rmitted."	t fund for the	party. "Inas- ne benefit of ermination of the
YOUTH OF THE	Vall on	liotianal Dani	o Tunat	Componer	
LCCATION OF FUND:	непон	National Bank	K & IFUSC	Company	
ESTABLISHED BY:	_	*			al and Mellon
	Nation	al Bank, July	7 24, 1951	•	
AIMINISTERED BY:		Trust Depart: 1.25% on gross		ollected	•
PURPOSE OF FUND:	For the	e particular v	ork of the	e Hospital sc	ecified by
	the dor			•	
•					
SPECIAL PROVISIONS:	The net	income recei	ived from	this Account	distributed
based on the	per cent of	each account'	s principa	al balance to	the total
principal of	,	•		•	
	A.G.H. Nurs	es Alumnae As Endowed Room	•	77.48% 49.44% 22.52% 14.37% 36.19%	510-005 T 510-015 T 544-025 P
*Other indivi	dual account	s that were m	erged to 4	40-139 are:	Harriet B.W.
•					chard B. Mellon.
T - Temporary Funds	; P - Plant	Fund			•
IYFE: Principal	<u>x 1</u>	Restricted	·	Unrestric	cted
Income-	<u>x</u>	lestricted		Unrestri	cted
•	:		-	•	

	76		HOULTING		
	ENDOWNE	NTS AND TRUSTS I	NVESTMENT FUND		
	<u>n.</u>	AVID E. PARK SUIT	E FUND	•	
	4	Gellon Trust Mo.	500-015		•
	- , , , , , , , , , , , , , , , , , , ,		1105 2011870		•
ACCT. NOS.: AS	SSET 7-200-742			ECEIVABLE <u>:</u>	5-136-035
COMMENCEMENT DA		ember 12, 1916			
	ere bece				
PERIOD (LIFE) O	F FUND: Perr	etual Trust			·. · · · · · · · · · · · · · · · · · ·
AMOUNT OF FUND:	• Esti	mated Annual Net	Income \$2,500	1 to	
LOCATION OF FUN	D: Mell	on National Bank	& Trust Company		
ESTABLISHED BY:	Deed	of Trust of Davi	d E. Park		
ADMINISTERED BY	: Mell	on Trust Departme	ent.		
PURPOSE OF FUND Endowed by	: "for y Sarah G. Pa	Allegheny Generark No. 4". Room	l Hospital for N s 1248 - 1250 (s	laintenance -A-19+5-A-31)	of Rooms
~		• 1			
SPECIAL PROVISION	ONS: 'The	Allegheny Genera	l Hospital shall	annually r	ender a
; • ·		showing the expen	-		
_	•	made to appear th	:	•	
•	•	e endowment above		<u> </u>	•
	ld the income			• • • •	:
·	Shou	ld the Allegheny	General Hospital	for any re	ason cease
to exist 1	this trust sh	all end and the e	state held in tr	rust shall r	evert to
the estate	of the part	y of the first pa	rt hereto."		•
				•	٠.
TYPE: Principal	ı- <u>x</u>	Restricted	Unr	estricted	
Income-	. x	Restricted	Unr	estricted	• ,

ENLOWENTS AND) TRUSTS	UNVESTMENT	
---------------	----------	------------	--

			MRY	JONES LAUCH	LIM TRUST			•
			Mello	on Trust No.	500-016			
			•		7501105 2011	879	•	
ACCT.	voc .	ASSET 7-20	20-7/12	INCOVE 5-51	0-020	ACCOLIED.	RECEIVABLE	5-136-035
FILLI.		EQUITY 7-0		MEMO: 1-7		ACCROED	VECETAVOTE	5
COME			•			•		
CONVE	NCEMENT D	ALE:	Decemi	per 24, 1917			•	
חדמדמי		OF FIRM.	D		•	-		
PERLO	n (rife)	OF FUND:	Perpe	tual Trust		; -		•
A) COED C	T OF FIAM	·.	Fatin		Not Incom	- ¢000		
ANDUN	T OF FUND		ESCIE	ited Annual	Mer Incom	8 3300		•
	TOUL OF TH	NID -	1/o71o	n National B	anic S Trou	et Compar	·.	••
LUÇAL.	ION OF FU	MDT.	relioi	I MACLONAL D	mrk d iin	عد دياشما	ıy	•
PĆT (D)	.: Transport	•	Dood o	of Trust of I	Marry Tones	s Laughli	n-	
ESTABI	LISHED BY	•	Deed (or riuse or i	Mary Jones	s Laugilli		-
A DVECTOR	ISTERED B	V .	Wellor	n Trust Depar	rtment			
AUMIN.	121EKED D		POILO	r rranc nopa		•	• • • • • • • • • • • • • • • • • • • •	
מממומ.	Se of Fun	m•	"for A	llegheny Ge	neral Host	oital for	Maintenanc	e of the
TURTO						=		Jones Suite -
				Laughlin		•	• •	7 7
		29+5-C-31)			•		12 L-A-31)	•
SPECIA	AL PROVIS	TONS -	"pa	y over the	net income	e therefr	om to the A	llegheny
i Creat			_	-			•	ed for by the
								e purpose of
				ted Suites.				
			The Al	legheny Gen	eral Hosp	ital shal	l annually	render a repor
	to the T	rustee si		he expendit	-	•		
			•	•		•		purposes other
						•		withhold the
	income."			•	•	•		•
					•			•
TYPE:	Princip	al	Χ .	Restricted		U	nrestricted	
	Income-		. Х	Restricted		U	nrestricted	•
		•	:	•	:	· •	•	

CL 032037

ENDOMMENTS AND '	TRUSTS	INVESTMENT	FUND
------------------	--------	------------	------

	MARTHA LOCKIÚRT	MASON NO. 17	
	Mellon Trust No	. 500-019	•
	9/1/	90 7501105 2011870	
	-200 <u>-742</u> INCOME <u>5-</u> 7-650-743 MEMO 1-799	 .	IVABLE <u>5-136-035</u>
COMMENCEMENT DATE:	December 31, 1924		-
PERIOD (LIFE) OF FUN	D: Perpetual Trust		
ANDUNT OF FUND:	. Estimated Annual N	Wet Income \$670	
LOCATION OF FUND:	Mellon National B	ank & Trust Company	
ESTABLISHED BY:	Deed of Trust of i	lartha Lockhart Mason	- No. 17
ADMINISTERED BY:	Mellon Trust Depar	tr .	
PURPOSE OF FUND:	Maintenance of Rocexpenses as permi	(8-A-19:8-A-3)) (8-c-7 oms 1247 - 1249 & 1445 tted under deed of tru	- 1449 and other
~			
SPECIAL PROVISIONS:		keep of said rooms and	
. over and above	the amount of \$1,000	ly to its general main of any income received the care and treatme	d and not needed
	:		•
		·	•
TYPE: Principal-	X Restricted	Unrest	ricted
Income-	X Restricted	Unrest	tricted
	<i>:</i>		٠

EN	COMMENTS AND TRUSTS	INVESTMENT FUND		
	ELHANOR G. PARK T	RUST - MO. 36	· •	
	Mellon Trust No.	500-020		•
		03100 2016990		
ACCT. NOS.: ASSET 7-200	0-742 INCOME 5-510	957 ACCRUED R	CEIVABLE 5-136	-035
EQUITY 7-6	50-744 MEMO 1-799-0	20	• .	•
COMMENCEMENT DATE:	August 13, 1929	÷		
PERIOD (LIFE) OF FUND:	Perpetual Trust			
ANOUNT OF FUND:	Estimated Annual Ne	t Income \$700		
LOCATION OF FUND:	Mellon National Band	c & Trust Company		
ESTABLISHED BY:	Deed of Trust of Ele	eanor G. Park		<u>.</u>
ADMINISTERED BY:	Mellon Trust Depart	(L-C-29)	also to amovid	a thia
PURPOSE OF FUND:	Maintenance and upkers of the medical and su			
	and Interne" staffs),			
~•	expenses when sick.			:-
SPECIAL PROVISIONS:	The Hospital is request room an appropriation of Riversity in Memory	te metal plate bea	ring the inscr	iption
\$4,000 may be app	Any excess income of the Hospital	ver and above the 's general mainter	emergency fund	of
	•			
~ *			•	
			4	
TYPE: Principal-	X Restricted	Unr	estricted ·	
Income- ;	X Restricted	Unr	estricted	

ENDOMENTS	AMO	TRUSTS	INVESTMENT	FIND
2.11.0.11 12.11		1.100,10	Liberton Laboration and the Control of the	

	ELEANOR G. PARK TRU	ST - NO. 57	
•	Mellon Trust No.	500-021	•
- -	9/1/9	3 7103200 2016990	
ACCT. NOS.: ASSET 7-2		-035 ACCRUED RECET	VAB <u>LE</u> 5-136-035
	650-745 MEMO 1-799		
COMMENCEMENT DATE:	March 13, 1930	4.	
PERIOD (LIFE) OF FUN	O: Perpetual Trust		
ANOUNT OF FUND:	Estimated Annual Ne	et Income \$600	
LOCATION OF FUND:	Mellon National Bar	ık & Trust Company	
i	•		
ESTABLISHED BY:	Deed of Trust of El	eanor G. Park	
	and treatment to Mini		d Missionaries
	endowed room an approp	uired "to place and ke riate metal plate bear oseph C. Ohail, M. D.,	ing the inscription
1930, by Eleano			
		ver and above the emer	gency fund in
the amount of \$		o the Hospital's genera	
×.			
TYPE: Principal-	X Restricted	Unrestri	cted
Income-	X Restricted	Unrestri	cted
165-30			Cl ones

3 - 6/3/72

EMPOWERIS AND TRUSTS INVESTMENT FUND

THE JAME	UNGER	LOCUMENT	MEMORY M.	6000

Union Mational Trust No. 295
9/1/90 11031200 2011.990

ACCT. NOS.: ASSET 7-200-742 INCOME 5-510-010 ACCRUED RECEIVABLE 5-136-035

EQUITY 7-650-746 MEMO 1-799-020

COMMENCEMENT DATE: November 24, 1927

PERIOD-(LIFE) OF FUND = Perpetual Trust

AMOUNT OF FUND ___ Estimated Annual Net Income \$9,000.

LOCATION OF FUND -- Union National Bank of Pittsburgh

ESTABLISHED BY: Martha Lockhart Mason — Beed of Trust

ADMINISTERED BY: Union National Bank of Pittsburgh

Fee: 5% of gross income collected

Frank M. Lyle, Vice President

PURPOSE OF FUND: To provide "special nursing care and attention (a) to

needy gentle folk who may be patients, (b) to the sick and injured on the wards and (c) to any of the Hospital's employees, including interns, who

may be patients."

SPECIAL PROVISIONS:

11 70 30

· 18/7:

Income- X Restricted Unrestricted

Income- X Restricted A Unrestricted

ENDOMMENTS:	AND	TRUSTS	INSPSEMENT	HMO

		SAR	AH ELEANOR SA	WYER TRUST	FUND	-	
			Union Mationa	l Trust No.	C-3431		-
			. 9/	190 7501105 2	311870		
ACCT.	. NOS.: ASSET_	7-200-742	INCONE 5	510-040	ACCRUED R	ECEIVABLE:	5-136-035
		7-650-74		99-020	•		
CONNE	ENCEMENT DATE:	No	vember 20, 19	29		-	
	·				•	•	•
PERIC	DD (LIFE) OF F	UND: Per	rpetual Trust				•
	:						
AVDUN	IT OF FUND:	Est	timated Annual	. Net Income	\$600		
		·, ·	 .				
LOCAT	ION OF FUND:	Vni	ion National E	lank of Pitt	sburgh		
	-						
ESTAB	LISHED BY:	Tru	ıst under Will	of Sarah E	leanor Sa	yer	
		• .				• • • •	
AD/IIN	ISTERED BY:		on National T			٠	
	•	ree	e: 6.0% upon	(1-r-a)	S COTTECT!	: CL	
PURFO	SE OF FUND:	End	lowed Room No.	1228 "Max	y Hanna Sa	wyer Memor	ial Room"
				•	•	•	
`	· ·	· · ·	:				
SPECIA	AL PROVISIONS:		e Hospital sh			•	
			nd expense of		•	•	
	•		t of patients				
	-	tenance t	he excess of	income over	and above	the amoun	t of
	\$1,000."		•			4	•
		·. ·	•	24.	· •		:
					•	•	
						•	•
					•	•	
TYPH:	Principal-	Χ	Restricted		Unite	stricted	
,	Income-	Χ	Restricted	-	Unro	stricted	•
•			•	• · ·			

EMDOMENTS AND TRUSTS INVESTMENT FUND

CHARLES H. SPANG ENDOWMENT FUND

Pittsburgh National Trust No. 8417 9//43 7/03200 20/1990

ACCT. NOS.: ASSET 7-200-742 INCOME 5-510-045 ACCRUED RECEIVABLE 5-136-035

EQUITY 7-650-748 MEMO 1-799-020

COMMENCEMENT DATE: June 5, 1925

PERIOD (LIFE) OF FUND: Perpetual Trust

ANOUNT OF FUND: Estimated Annual Net Income \$1,200

LOCATION OF FUND: Pirtsburgh National Bank

ESTABLISHED BY: Irrevocable Trust under the Will of Charles H. Spang

ADMINISTERED BY: Pittsburgh National Trust Department

Fee: 2.0% of gross income collected

PURPOSE OF FUND: Endowing a room

SPECIAL PROVISIONS: Room is to bear the inscription "In memory of Charles II. Spang", and income is also to be used for the care and treatment of needy persons occupying such room(L-A-9)

TYPE: Principal- X Restricted Unrestricted

Income- X Restricted Unrestricted.

193-40 630-676/72

ENDOWMENTS AND TRUSTS INVESTMENT FUND

ROBERT AND MARY WEISBROD ENDOWMENT FUND

UNION NATIONAL BANK NO. 2587

ASSET: ACCT. NOS.: MIND 7-200	0-742 INCOME 5-510-050 ACCRUED RECEIVABLE 5-136-035
EQUITY: 7:	-650-749 MEMO; 1-799-020
COMMENCEMENT DATE: Ju	uly 6, 1982
PERIOD (LIFE) OF FUND:	Written notice required of either party to terminate the agreement.
AMOUNT OF FUND:	\$150,000 (payable in three installments)
LOCATION OF FUND:	Union National Bank of Pittsburgh
ESTABLISHED BY:	Assets from the Robert and Mary Weisbrod Foundation
ADMINISTERED BY:	Union National Bank of Pittsburgh Trust Department
PURPOSE OF FUND:	Maintenance and support of the Robert and Mary Weisbroom Memorial Chapel
SPECIAL PROVISIONS:	

TYPE:	Principal	Х	Restricted	Unrestricted
	Income-	<u> </u>	Restricted	Unrestricted

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EXCOMENTS AND TREATS INVESTMENT FUND

				,,65		•	
			MARY HORTON T	RURT FUND		•	
			Union National	Trust No.	C-3832		•
				7192521 201 -7192830 201	6990 7/190-1	71031.00 1103099- 2014990	
ACCT. NO	OS.: FW	.D	INCOME 1-	735-030	ACCRUED	RECEIVABLE	e tales
CONFIENCE	ENENT DAT	Œ:	April 28, 1931		•	•	• •
PERIOD ((LLFE) OF	FUND::	Perpetual Trust	(Participa	ting)	,	
ACCUNT C			Estimated Annual				
LCCATION	OF FUND		Union National Ba	ank of Pit	tsburgh		
ESTABLIS	HED BY:		Trust Under Will	of Mary M	orton		
ADMINIST	ERED BY:		Union National Tr	ust Depar	tment		
				• • •			
PURPOSE (OF FUND:		For the maintenant		e beds fo	r poor pati	lents
			L rest	ricted			
•	•			•			
SPECIAL I	PROVISION	S:	Net income is dis	tributed a	at: 50% to	Allegheny	General
` Ho	sgital a	ad 50% t	o Shadyside Hospi	tal_	• •		•
•	٠						
	· .			• .		•	
		· •				••	
	• • .			٠		-	ae
	•						• .
Milia: Pr	incipat-	<u> </u>	Restricted		Uat	restricted	
In	.como -		Restricted	. <u> </u>	C Uni	estricted	
						C	L 032045

Participating Trust

ALLECHENY GENERAL HOSPITAL

ENDOWMENTS AND	TRUSTS	INVESTMENT	FUND
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_	THE PITTSBURGH FREE DISPENSARY
_	UNION NATIONAL BANK NO. 1765
ACCT. NOS.: FUND	4/-/32 7103163 ROME 1/-/90 7103100 2016990 INCOME 1=735-060 ACCRUED RECEIVABLE
COMMENCEMENT DATE:	NOVEMBER 23, 1931
PERIOD (LIFE) OF FUNI	D: PERPETUAL TRUST
AMOUNT OF FUND:	ESTIMATED ANNUAL INCOME - \$230,000
LOCATION OF FUND:	UNION NATIONAL BANK OF PITTSBURGH
ESTABLISHED BY:	MONIES FROM THE PITTSBURGH FREE DISPENSARY
ADMINISTERED BY:	UNION NATIONAL BANK OF PITTSBURGH TRUST DEPARTMENT
PURPOSE OF FUND:	Restricted to use you Dispensery
SPECIAL PROVISIONS:	
TYPE: Principal	X Restricted Unrestricted
Income-	Restricted X Unrestricted

Department, as hereinbofore constituted and one representative from each of the Medical, Surgical and Special Clinics of The Mospital.

The function of the Cormittee and its subsidiary shall be the active conduct of the professional work of the Department,

The plan of organization contemplates the division of the indical work of the Department into clinics, such as the medical, surgical, orthopodia, children's, eye, oar, nose, throat, etc., each having a physician in charge to be known so Chief of Clinic, proferably an associate member of the Attending Eddical Staff of The Respital who will act largely in a supervicory caracity, the routine work being done by the attending physicians of the Out-Patient Department, not necessarily members of the Attending Staff of the Mospital. It is expected that the members of the Senior Attending Staff of The Hospital will not as consultants and give freely of their advice and experience when colled upon by the various Chiefe of Clinics.

- 0. All elections and appointments herein provided chall be mile enquility to conform the aborts as postate to the dates fixed by the By-Laws and regulations of The Bosnital for the election of its Board of Directors, officers and staff numbers.
- 7. A reasonably accurate estimate of the goat of operating the Department, with the cost per putient visit, is demed highly desirable. The Hospital authorities therefore will endeavor to determine and segregate itoms properly chargeable to the activities of the Department, including a fair proportionate chare of the overhead escentained in accordance with the boat pruotice as at present exemplified in the plan used by the Cleveland Repital Council and sponsored by the American Respital Absolution, but subject ..lun; a, to the require ento in cosed upon State aided hospitals in the system of necounting demended by the Department of Welfare and the Auditor General of Peansylvania.
- 8. All income in the hunds of The Dispensary at the time this regreement takes effect and all income thereafter received by it from any source whatsoever, save only such amounts as may be required to pay taxes, insurance, repairs or other items in the upknep of its property, including a reasonable contingent fund if deemed necessary, shall be paid over to The

Respiral as and when received and be applied and used in furtherance of the ork of the Benertment. And this being done no deficit which may arise from be operation of the Department shall be observed in any around or proportion to The Dispensiry.

9. Nothing herein contained whall be construed as forfeiting or impairing the separate corporate identity of either party horato, nor as naving any bearing on the title to and control over the separate property of either, nor as afforting the exercise by either of any function not covered by the terms hereof. Upon termination of this agreement The Hospital shall corthwith discontinue the use of the name The Pittaburgh Free Dispensary in ponnoction with the operation of its Out-Putient Depurtment.

10. This agreement shall take effect ut once and continue in Force for one year and from your to your thoreafter until terminated by pither porty, giving to the other notice in writing to that effect at least hinsty duy" prior to the close of any your.

IN WITHERS CHERRY the parties heroto have caused these prosents to be duly executed the duy and your first above writton.

THE PITTS PURPLE SERVICE SIGN

By J. W. Lloyd

i'resident.

TUETT!

George F. Smith

Boore tary.

ALLECHENY OFMERAL BUPIT'L

Maitland Alexander

greetdear.

attiziti

C. F. Holdship

Socrotury.

CL 032048

1 7 10 7 4/7/72

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Participating Trust
ALLEGIENT GENERAL HOSPITAL

ENDOWMENTS AND TRUSTS INVESTIGAT FUND

MARCARUT J. BIDDLE CHARITABLE TRUST

Pittsburgh Mational Trust No. 506-8

	LICESTEE	En Backough Ir	ust no. aua-a		
• ;		•			
ACCT. NOS.: FUND		INCONE 5-541-42	3 ACCRUED 1	RECEIVABLE	
		1EMO. 1-799-060	•	:	
COMMENCEMENT DATE:	March	, 1971			•
PERIOD (LIFE) OF FUND	. Perpetu	al Trust (Parti	icipating)		-
ANDUNT OF FUND:					
LOCATION OF FUND:	Pittsbu	rgc National Ba	nk		
ESTABL ISHED BY:	Trust u	nder Will of Ma	rgaret J. Bidd	le	•
	÷	•::	\		
ACMINISTERED BY:	Pittsbur	rgh National Tr	ust Department		
PURPOSE OF FUND:		sed for the equent of the Hosp			
		of the Directo		co crine III (i	ie dis
	~~~	or the birecto			
COTOTAL DOOLGETONS					
SPECIAL PROVISIONS:		for Samuel J.			).
	Anna E.	Jamieson and M	argaret Jamies	on Biddle.	•
•	The inco	me received fro	om this trust:	is to be denog	i ted
in the Department of					
Plant Fund accounts		·	· ·	***	····
**		•	-	·	
· .		•	-	•	
				•	
YPE: Principal-	X Res	tricted	Unre	stricted	
Income- F	X P.es	tricted	Unre	stricted	•
		. :		•	

CL 032049

EMPOSSENTS AND TRUSTS UNVESTMENT FIND

# "THE MARTHA LOCKHART MASON NEMORTAL CUND"

, <del>-</del>	Union National Tru 2/200	st No. 1739 - <del>1-839-202</del> 220		
			<del>3U-CIZ</del> 7503100 2716	no .
ACCT. NOS.: FUND	116/200 INCOME 544	=021 ACCRUE	ED RECEIVABLE	
	MEMO 799-	015		
COMMENCEMENT DATE:	December 26, 1935		•	•
PERIOD (LIFE) OF FUND:	Perpetual Trust (P	articipating)		
ANOUNT OF FUND:	Estimated Annual N	et Income \$190	,000	
	Water Newstern Brown	L C Distance		•
LCCATION OF FUND:	Union National Ban	k or Pittsburga		
ESTABLISHED BY:	Deed of Trust - Na	rtha Lockhart M	asón	
ADMINISTERED BY:	Union National Ban	k Trust Departm	ent	
PURPOSE OF FUND:	"To be used in fur		- · · ·	1: 7
	aritable objects an		• •	i - 1 '
trustees or other	governing body the	reof may from t	ime to time di	rect."
SPECIAL PROVISIONS:	The interests of A	llegheny Genera	l Hospital in	said.
income are as fol	lows: 116/200ths	for general pu	rposes of the	Hospital
	2/200ths	for furnishing giving Day di	the annual Th	anks-
	2/200ths		annual Christ ho are patient	
•				• •
			•	•
	<i>2</i>			
TYPE: Principal- x	Restricted	•	Unrestricted	
Income- 4/20	00ths Restricted	116/200 ths	Unrestricted	

Note: Copies of bull enclowment agreement maintained by Al Zain, ACH acety CL 032051

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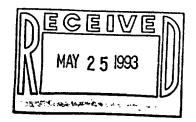
#### **Mellon Bank**

May 10, 1993

Ms. Susan Murray
Allegheny Health Education
& Research Foundation
Fourth Floor - Treasury
D.L. Clarke Building
503 Martindale Street
Pittsburgh, PA 15212

Mellon Bank, N.A. Three Mellon Bank Center Pittsburgh, PA 15259-0001 412 234 5784

Barbara K. Robinson Vice President



Dear Sue:

#### Re: Allegheny - Singer Research Institute Neuroscience Research Endowment Account Number 042-462

Enclosed is your executed original copy of this agreement. A Schedule A is attached per your request.

If you have any questions, please call.

Very truly yours,

Barbara K. Robinson

Vice President

BKR:vlr

Enclosures



**AGREEMENT** 

By and Between

ALLEGHENY-SINGER RESEARCH INSTITUTE

and

MELLON BANK, N.A.

ASRC:BKR 10/07/92

#### AGREEMENT

Made the ________, 1993.

ALLEGHENY-SINGER RESEARCH INSTITUTE, a non-profit medical research institute organized and existing under the laws of the Commonwealth of Pennsylvania and having its principal office in Pittsburgh, Allegheny County, Pennsylvania, as the Principal, and MELLON BANK, N.A., a national banking association, as the Agent, hereby agree as follows:

The Principal hereby delivers into the custody of ONE: the Agent the property listed in Schedule "A" attached hereto, to be known as the "NEUROSCIENCE RESEARCH ENDOWMENT", and authorizes the Agent to do all acts necessary to carry out the provisions of this Agreement, hereby appointing the Agent as its attorney-in-fact for this purpose and ratifying and confirming all acts of the Agent performed in pursuance hereof. As to any third party, this Agreement shall be full authority to rely upon the act of the Agent in respect of all matters requiring the direction or consent of the Principal, without any duty upon such third party to inquire concerning the existence of such direction or consent. The authority vested in the Agent shall extend to any company with which it may consolidate or merge without notice from the Agent to the Principal.

TWO: The Agent shall hold the said property, any

ASRC:BKR 10/07/92

additions thereto and any reinvestments thereof, shall collect the income therefrom and shall pay the net income quarter-annually to the Principal or in such manner as the Principal may direct in writing. The Agent may hold assets in the name of a nominee, in bearer form or in book entry form or in a clearing corporation or depository, so long as its records clearly indicate the assets held in this account; the Agent shall vote proxies only as directed by the Principal. If any situation comes to the attention of the Agent which will or may require the enforcement or exercise of any of the rights or privileges pertaining to any fixed income obligation or debt security held hereunder, the Agent shall give prompt notice thereof to the Principal and shall take only such action as the Principal directs in writing.

THREE: The Agent shall review from time to time the investments held hereunder and shall make such sales and purchases as it considers to be in the best interests of the Principal and in accordance with the investment policy last transmitted to it by the Principal and shall also make such sales or purchases as the Principal may direct in writing; PROVIDED, however, that the Agent shall not review any shares of MELLON BANK CORPORATION stock, but shall hold the same merely as custodian. The Agent shall furnish to the Principal a report on all investment transactions at such reasonable times as the Principal shall request. The Agent shall not be

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liable for any loss resulting from any action taken by it hereunder in good faith. The Agent is authorized to execute purchases and sales through its affiliated discount brokerage service so long as said service provides best execution, and the Agent shall pay the regular charges of said service as part of the administrative expenses of the account.

FOUR: Within the limitations of Article THREE, the Agent may invest in any kind of property, real or personal, or part interest therein, located in the United States or abroad, including interest-bearing accounts in or certificates issued by its own banking department, shares of registered investment companies for which the Agent or an affiliate performs services for a fee, whether as custodian, transfer agent, investment advisor or otherwise, and securities underwritten by syndicates of which the Agent is a member but not purchased from the Agent, all statutory and other limitations as to the investment of funds, now or hereafter enacted or in force, being waived.

FIVE: The Agent shall furnish to the Principal quarterannual statements of income, principal and investments.

SIX: The Agent shall be entitled to receive annual compensation for its services hereunder in accordance with its schedule in effect when the services are performed, which compensation shall be charged wholly against income.

ASRC:BKR 10

10/07/92

SEVEN: This Agreement may be revoked in whole or in part by either the Principal or the Agent by written notice to the other, whereupon the securities and other property as to which said revocation extends shall be delivered to the Principal or as the Principal shall direct in writing.

EIGHT: All directions from the Principal to the Agent, including revocations, shall be in writing signed by the President of the Principal. The Principal shall keep the Agent advised of the persons holding such offices, and the Agent is authorized to rely upon the last advice received.

WITNESS the due execution hereof the day and year aforesaid.

ALLEGHENY-SINGER RESEARCH INSTITUTE

By President

S. With

MELLON BANK, N.A.

By TD Hman Vice President

ATTEST:

ATTEST:

### SCHEDULE A

## **ALLEGHENY - SINGER RESEARCH INSTITUTE** NEUROSCIENCE RESEARCH ENDOWMENT

**ACCOUNT NUMBER 042-462** 

\$2,000,000 cash

	ENDOWNENTS	AND	TRUSTS	INVESTMENT	FUND
--	------------	-----	--------	------------	------

·	AGENCY ACCOUNT	•
	Mellon Agency No. 40	-102 -7 042 -429
<u> </u>	7-200-743 INCOME 4834849 7-660-743 MEMO 799-030 July 17, 1942	ACCRUED RECEIVABLE 5 136-040
PERIOD (LIFE) OF FU	ND:	
ANDUNT OF FUND:	Estimated Annual Income \$1	3,000
LOCATION OF FUND:	Mellon National Bank & Tru	st Company
ESTABLISHED BY:		
ADMINISTERED BY:	Mellon Trust Department	
PURPOSE OF FUND:		
SPECIAL PROVISIONS:		
•		· · · · · · · · · · · · · · · · · · ·
TYPE: Principal	X Restricted	Unrestricted
Income-	X Restricted	Unrestricted

## ENDOWNENTS AND TRUSTS INVESTMENT FUND DR. WILLIAM T. MITCHELL, JR. & ELSIE BREESE MITCHELL

140- 019-507

_	0111	011 11 45 6 110	. 7772 6	77-303		
						."
ACCT. NOS .: ASSET 7-20	00-743	INCOME 4	83-849	ACCRUED	RECEIVABLE_	8-136-040
EQUITY 7-60	60-740	MEMO : -79	9-030			
COMMENCEMENT DATE:	Dece	mber 23, 19	59	•		
			•			•
PERIOD (LIFE) OF FUND	):					
AMOUNT OF FUND: Es	timated	Angual Inco	me \$4.400			
ANDUNI OF FUND:	·	71111001 11100	c			
LOCATION OF FUND:	Union	National B	ank of Pi	ttsburgh	•	
ESTABLISHED BY:		,				
	•					
ADMINISTERED BY:	Union	National B	ank of Pi	ttsburgh		•
•					•	 [
PURPOSE OF FUND:				• •		
<b>~</b>		:		•		
			•			
SPECIAL PROVISIONS:			٠, .			
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			•			

TYPE:	Principal-	X	Restricted	Unrestricted
	Income-	x	Restricted	Unrestricted

ENDOWMENTS	AND	TRUSTS	INVESTMENT	FUND

	MARGUERITE SINGER M	IILLIGAN		
	Mellon Trust No. 5	500-014		
EQUITY	7-200-743 INCOME <u>483-</u> 7-660-744 MEMO July 6, 1915		RECEIVABLE_	3- 136-04i
PERIOD (LIFE) OF FU	ND:			-
AMOUNT OF FUND:	Estimated Annual Income	\$10,000		
LOCATION OF FUND:	Mellon National Bank &	Trust Company	•	
ESTABLISHED BY:				
ADMINISTERED BY:	Mellon Trust Department			
PURPOSE OF FUND:				$J^{i_{i}} = J^{i}$
			·	
SPECIAL PROVISIONS:			٠.	•
			•	
		· ·		
	·	·		÷
TYPE: Principal	X Restricted	U	nrestricted	٠.

Unrestricted

Income-

X

Restricted

	ALLECHENY GENERAL HO	SPITAL	•
	ENDOWMENTS AND TRUSTS INV	ESTMENT FUND	
	G. HARTON SINGER		
	Mellon Trust No. 50	0-018	•
	7-660-745 INCOME 483-849 MEMO 799-0		RECEIVABLE & 136-040
COMMENCEMENT DATE:	Julie 12, 1324	•	• 1
PERIOD (LIFE) OF FU	ND:		
AMOUNT OF FUND:	Estimated Annual Income	\$8,000	
LOCATION OF FUND:	Mellon National Bank & T	rust Company	
ESTABLISHED BY:			
ADMINISTERED BY:	Mellon Trust Department	. •	
PURPOSE OF FUND:	•	• .	
SPECIAL PROVISIONS:			
			•
TYPE: Principal	X Restricted _	Ur	nrestricted
Income	Y Doctricted	11-	restricted

	ENDOWMENTS	AND	TRUSTS	INVESTMENT	FUND
--	------------	-----	--------	------------	------

CHARLO	OTTE O. S	INGER		
Pittsburgh	National	Trust	No.	8403-2

ACCT. NOS.: ASSET 7-200-743 INCOME 483-849 ACCRUED RECEIVABLE 3-136-040

> MEMO . 799-030 EQUITY 7-660-747

COMMENCEMENT DATE: July 15, 1924

PERIOD (LIFE) OF FUND:

Estimated Annual Income \$3,000 AMOUNT OF FUND:

Pittsburgh National Bank LOCATION OF FUND:

ESTABLISHED BY:

ADMINISTERED BY: Pittsburgh National Trust Department

PURPOSE OF FUND:

SPECIAL PROVISIONS:

X Unrestricted TYPE: Principal-Restricted Restricted Unrestricted Income-

Attachment A

# ALLEGHENY HEALTH SERVICES AND ITS AFFILIATES STATEMENT OF INVESTMENT GUIDELINES

FOR

CHARITABLE CARE ENDOWMENT

DATED: June 26, 1990 (Revised with Board Comments)

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#### INTRODUCTION

This Statement of Investment Guidelines will provide the framework for investing the Allegheny Health Services' (AHS) Charitable Care Endowment. This endowment is one in which Allegheny has complete discretion with respect to investment authority, selection of trustee, and selection of investment manager.

#### Purpose of the Endowment Funds Α.

The purpose of the Funds is to insure that the operating entities within the Allegheny system have resources readily available to secure their continued ability to provide adequate levels of healthcare services to the indigent. This endowment will be funded from the profits from Allegheny's for-profit entities, from all unrestricted gifts to the Allegheny system and from any Allegheny affiliate who has excess revenues over expenses and wishes to direct some portion of the excess as additional support to the Endowment. As such, the funds should be managed with a total return approach, which means that principal growth will be generated from dividends, interest and capital gains. The Fund's assets must be invested with the care, skill, and diligence that a prudent person would exercise to comply with the objectives outlined herein, the Investment Advisory Act of 1940, and all other governing statutes. The long-term goal is to maximize the Endowment benefits for AHS without undue risk.

#### Historical Relationships/Returns . B.

It is critical to have a clear picture of how asset classes have performed in the past and how they react to inflation in order to develop expected returns for the future.

Exhibit A details the historical returns and risk (volatility) of the asset classes for the past 63 years. Stocks have been, over time, the best performing asset However, they have also been the most volatile. Thus, a tradeoff emerges. Exhibit B demonstrates that over long horizons, stocks outperform other classes. Yet, over short time periods, stocks may provide negative returns, thereby creating substantial declines in value. Bonds, on the other hand, have provided historically lower returns, but offer a more consistent pattern of returns.

. In Exhibit C, we simulate the interrelationships of asset mix and total return. By simulating specific asset structures over differing market conditions, one can see, firsthand, the investment implications. The end result of this exercise is the recommendation of a target allocation designed to maximize return and maintain the minimum risk levels the Funds will assume.

From the analysis, we conclude that the following long-term asset mix levels are appropriate:

Section	Target	Range
Equity	70%	60% to 80%
Fixed Income	30%	20% to 40%
Cash	0\$	0% to 20%

Rationale for the recommendation includes:

The recommended target mix produces an expected total return in excess of 10%, while maintaining an acceptable risk level, for a fund with no definitive income needs until the \$10 million level is reached.

#### c. Investment Goals

The primary investment goals are: (1) grow the principal of fund assets through a competitive return relative to capital market opportunities and (2) maintain a diversified portfolio mix of equities, fixed-income, and cash equivalent investments.

Success or failure in meeting these goals is largely determined by the Endowment's long-term asset mix strategy. To a significant degree, asset mix determines (1) expected return, (2) level of income, (3) risk or variability of returns, and (4) growth of principal.

# RECOMMENDED POLICY

#### Statement of Income Policy A.

The Charitable Care Endowment will pay out up to 16% of the income earned annually, increasing to 80% of the income earned over a five-year period beginning July 1, 1990 at the specific request of the Allegheny Subsidiary. If no requests are received, all income will be reinvested.

#### Statement of Principal Policy B.

The principal target is to grow the assets through a competitive return relative to capital market opportunities.

#### C. Statement of Investment Discretion

The investment manager has discretion to allocate assets and diversify holdings for the purpose of achieving target returns and managing risk exposure. Within the constraints imposed by this document, the manager will have total discretion to manage the Fund's assets according to its professional judgment and fiduciary obligations. Additionally, the manager is given broad responsibility to shift the Fund's asset commitment among industry sectors and individual securities to pursue opportunities presented by changes within the capital markets.

#### D. Other Investment Guidelines and Definitions

#### 1. Types of Securities

Equities mean high-quality common stocks or equivalents.

Fixed-Income securities shall be represented by marketable debt issues of:

U.S. Treasury or Agencies

U.S. Domestic Corporations

U.S. Domestic Banks or Other Financials

Institutions

Cash Equivalent investments may be represented by any of the following:

U.S. Treasury Bills U.S. Government Repurchase Agreements Money Market Funds Commercial Paper

#### Diversification 2.

Equity Issues -- The investment manager should diversify the equity section in an attempt to minimize the impact of substantial loss in any specific industry or issue. Therefore, no more than 5% of the equity section may be invested in any one company, valued at cost, and no more than 20% of the equity section may be invested in any one industry, valued at market. In addition, no more than 10% of the equity section may be invested in any one company, valued at market.

Fixed-Income Securities -- The investment manager should also diversify the fixed-income section of the Fund within the quality and maturity guidelines, outlined in the next section, in an attempt to minimize the adverse effects of interest rate fluctuations. Therefore, except for U.S. Treasury and Agency obligations, the fixed-income section may not contain more than 10%, valued at cost, of a given domestic issuer, regardless of the number of differing issues.

#### 3. **Ouality**

Equity Issues -- There are no qualitative quidelines suggested with regard to equity ratings, rankings, etc., except that prudent standards should be developed and maintained by the investment manager. Convertible bonds will be considered as an equity investment and must be rated "Baa"/"BBB" or better by a recognized rating service (i.e. Moody's or Standard & Poor's).

<u>Fixed-Income Securities</u>--Bonds held in the portfolio must be rated investment grade ("Baa") or equivalent by the rating services. This guideline is intended to give the investment manager(s) sufficient latitude to periodically take advantage of yield spreads among various sectors. The average par-weighted quality shall be no less than 3.0 based on the following scale:

U.S. Government	and Agencies	5.0
Aaa Bonds	-	4.0
Aa Bonds		3.0
A Bonds		2.0
Baa Bonds	•	1.0

The maturities of the bonds held in the portfolio are at the discretion of the investment manager. expected risk and return will be measured relative to the Shearson Lehman Government/Corporate Intermediate Bond Index.

Cash Equivalent Vehicles -- If commercial paper is used for short-term investments, it must be of high quality, rated at least the equivalent of "A-1" or "P-1."

# Prohibited Investments

Other Restricted Securities -- The following categories are not considered appropriate.

Venture Capital Private Placements Unregistered or Restricted Stock Options and Futures, Except for Hedging Margin Trading Commodities Limited Partnerships Short Selling

# PERFORMANCE OBJECTIVES

Investment objectives are intended to provide quantifiable benchmarks against which the progress toward long-range investment goals can be measured. Primary and secondary objectives have been established.

Primary objectives are those which should be attained if the assets are to be considered well-invested. Well-invested implies that, within the framework of this investment policy, the assets are generating returns sufficient to indicate long-range goals will be met.

Secondary objectives are measured over a shorter time span than primary objectives. Secondary objectives can serve as an early indication of the progress toward meeting the more fundamental and more important primary objectives.

#### A. Time Horizon

Progress toward stated goals will be measured regularly; however, the investment manager may require a market cycle (three to five years) to fully implement its management style.

#### В. Primary Objectives -- Trailing Three-Year Time Horizon

- Total return requirements (annualized):

Section	Benchmark	Expectation		
Total Fund	Target Index*	Exceed by 80 basis points		
Equity	S&P 500 Stock Index	Exceed by 100 basis points		
Fixed Income	Shearson Lehman Gov't./Corp. Intermediate Bond Index	Exceed by 25 basis points		

- Relative to other professionally managed accounts in the Yanni-Bilkey GRID Universe:

Section	Y-B GRID Universe		verse	Expectation	
Total Fund	Balanc	ed High	Equity**	Top 40%	
Equity	11	11	Ħ	Top 40%	
Fixed Income	11	<b>11</b>	**	Top 40%	

Secondary Objectives - Trailing One-Year Horizon c. Same as the primary objectives but measured on a one-year trailing period.

*An index constructed from a 70% weight in the S&P 500 and 30% in the Shearson Lehman Government/Corporate Intermediate Bond Index.

**Those portfolios whose equity allocation represents 55% - 75% of the total assets.

# COMMUNICATIONS

AHS considers the ongoing process of understanding the investment manager's strategy and actions of primary importance. The manager should maintain complete, open, and timely communications with AHS at all times.

#### Statements, Reports, and Meetings A.

The Trustee/Custodian of the Fund is expected to:

Provide monthly statements of portfolio transactions and invested positions, by cost and market.

# The <u>Investment Manager</u> is expected to:

Attend a meeting semiannually to review investment activity and results. This appraisal should indicate the current portfolio strategy, as well as commentary on the outlook for the economy and capital markets.

The Consultant is expected to provide a quarterly review of investment activity and results presented in light of the appropriate standards set forth in this Statement of Investment Guidelines.

#### Primary Contacts В.

Allegheny Health Foundation

Kathleen S. Wright

Yanni-Bilkey Investment Consulting

Terry Bilkey

Investment Manager

Barbara Robinson

#### Dynamic Nature of Policy c.

It is understood that all parties have an obligation to report new trends or philosophies in investment management of Endowment Funds so that excellence in investment management will be maintained.

KSW/jmk ENYBCHAR\DOC Draft 5 - 6/21/90

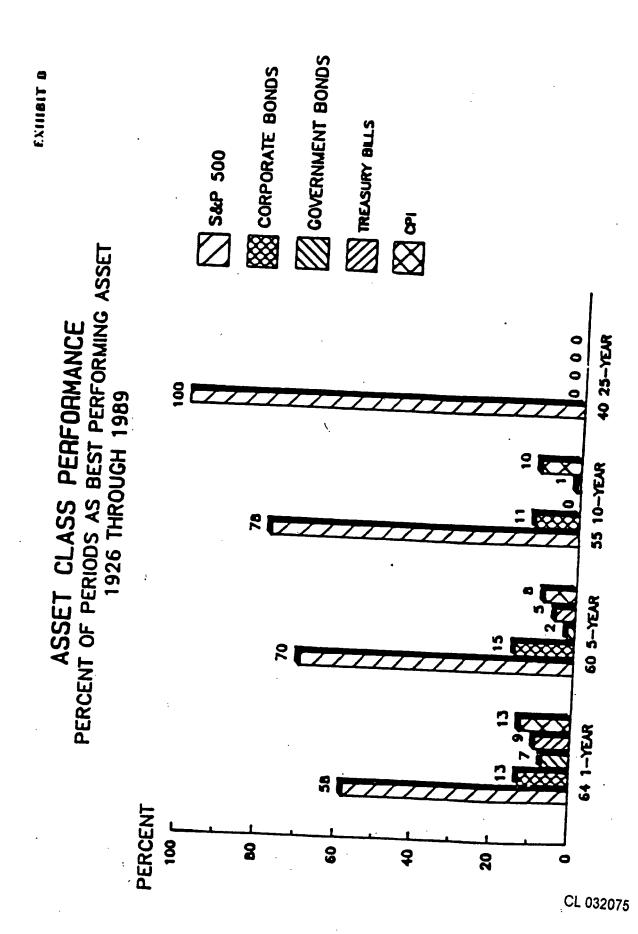
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Return Comparison

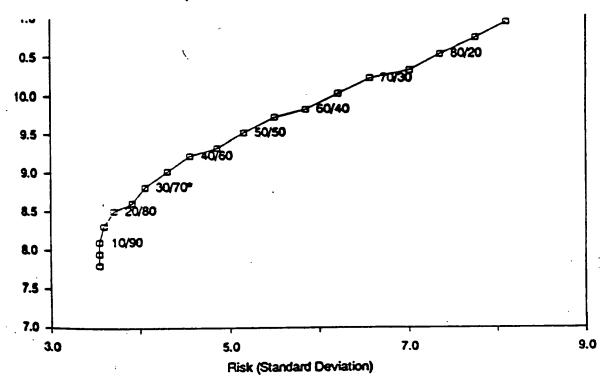
Risk	20.7%	8.4	4.80	3.3	8.
Return	10.3%	5.1	4.5	3.6	3.8
	Stocks	Corporate Bonds	Long Government Bonds	T-Bills	Inflation

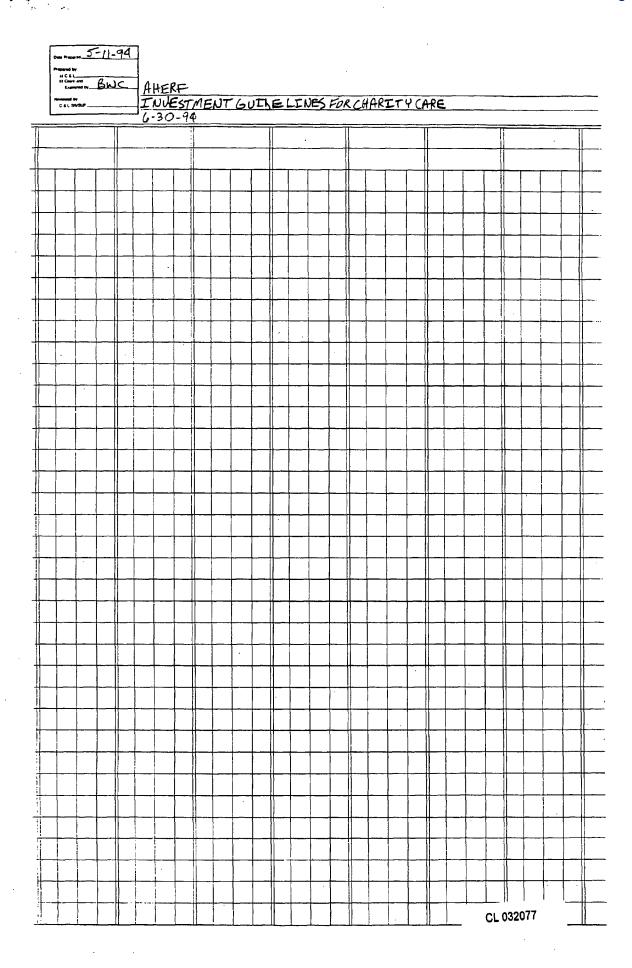
YANNI-BILKEY 2500 Grant Building - Pittsburgh, Pennsylvania 15219 - (412) 232-1000 - FAX: (412) 232-1027

CL 032074



# Risk/Return Tradeoff Expected Five-Year Return





# ALLEGHENY HEALTH SERVICES AND ITS AFFILIATES STATEMENT OF INVESTMENT GUIDELINES FOR

UNRESTRICTED ENDOWMENT FUNDS

DATED: June 26, 1990

# INTRODUCTION

This Statement of Investment Guidelines will provide the framework for investing the Allegheny Health Services' (AHS) Unrestricted Endowment Funds. Unrestricted Endowment Funds are defined as those gift funds in which Allegheny has complete discretion with respect to investment authority, selection of trustee, and selection of investment manager.

#### A. Purpose of the Endowment Funds

The purpose of the Funds is to provide for the continued operation and growth of the various charitable entities within the Allegheny system, in order that they are and continue to be able to carry out their charitable purposes. AHS Endowment disbursements and principal growth will be generated from dividends, interest, and capital gains. As such, the funds should be managed with a total return ap-The Fund's assets must be invested with the care, skill, and diligence that a prudent person would exercise to comply with the objectives outlined herein, the Investment Advisory Act of 1940, and all other governing statutes. The long-term goal is to maximize the Endowment benefits for AHS without undue risk.

#### В. Historical Relationships/Returns

It is critical to have a clear picture of how asset classes have performed in the past and how they react to inflation in order to develop expected returns for the future.

Exhibit A details the historical returns and risk (volatility) of the asset classes for the past 63 years. Stocks have been, over time, the best performing asset class. However, they have also been the most volatile. Thus, a tradeoff emerges. Exhibit B demonstrates that over long horizons, stocks outperform other classes. Yet, over short time periods, stocks may provide negative returns, thereby creating substantial declines in value. Bonds, on the other hand, have provided historically lower returns, but offer a more consistent pattern of returns.

In Exhibit C, we simulate the interrelationships of asset mix and total return. By simulating specific asset structures over differing market conditions, one can see, firsthand, the investment implications. The end result of this exercise is the recommendation of a target allocation designed to maximize return and maintain the minimum risk levels the Funds will assume.

From the analysis, we conclude that the following long-term asset mix levels are appropriate:

# -3-

# RECOMMENDED POLICY

# A. Statement of Income Policy

At this time, the Unrestricted Endowment Fund has no income requirements. All income will be reinvested, except where the Board determines that income from the account should be used to support the charitable purposes of one of the operating units within the Allegheny system.

# B. Statement of Principal Policy

The principal target is to grow the assets through a competitive return relative to capital market opportunities.

#### C. Statement of Investment Discretion

The investment manager has discretion to allocate assets and diversify holdings for the purpose of achieving target returns and managing risk exposure. Within the constraints imposed by this document, the manager will have total discretion to manage the Fund's assets according to its professional judgment and fiduciary obligations. Additionally, the manager is given broad responsibility to shift the Fund's asset commitment among industry sectors and in-dividual securities to pursue opportunities presented by changes within the capital markets.

#### D. Other Investment Guidelines and Definitions

### Types of Securities

Equities mean high-quality common stocks or equivalents. Specific constraints include the avoidance of extremely volatile issues, as well as issues with limited marketability.

Fixed-Income securities shall be represented by marketable debt issues of:

U.S. Treasury or Agencies

U.S. Domestic Corporations

U.S. Domestic Banks or Other Financials Institutions

Cash Equivalent investments may be represented by any of the following:

U.S. Treasury Bills U.S. Government Repurchase Agreements Money Market Funds Commercial Paper